

Financial Results of Shoshas
http://www.jftc.or.jp/english/balancesheet_e.html

Nov.15, 2011

for the Six Months ended September 30, 2011

[Millions of Yen, Percentage changes from the previous year]

Consolidated Financial Results	ITOCHU CORPORATION		MARUBENI CORPORATION		MITSUBISHI CORPORATION		MITSUI & CO.,LTD.		SOJITZ CORPORATION		SUMITOMO CORPORATION		TOYOTA TSUSHO CORPORATION	
	Total Assets	5,972,743	(9.4%)	4,915,060	(8.2%)	11,295,599	(3.8%)	8,411,677	(2.4%)	2,138,717	(3.1%)	7,472,327	(6.3%)	2,387,564
Liabilities	4,399,755	(6.4%)	4,014,308	(6.5%)	7,810,132	(4.0%)	5,938,314	(2.6%)	1,788,562	(4.1%)	5,734,497	(6.9%)	1,717,021	(8.0%)
Shareholders' Equity	202,241	(0.0%)	262,686	(0.0%)	204,447	(0.5%)	341,482	(0.0%)	160,339	(0.0%)	219,279	(0.0%)	64,936	(0.0%)
Total Shareholders' Equity	1,572,988	(18.9%)	900,752	(16.5%)	3,485,467	(3.4%)	2,473,363	(2.0%)	350,154	(-1.8%)	1,737,830	(4.6%)	670,543	(3.9%)
Trading Transactions	5,997,348	(5.8%)	5,150,455	(15.7%)	10,009,074	(4.5%)	5,233,587	(7.5%)	2,195,704	(11.7%)	4,172,421	(1.5%)	2,756,444	(0.8%)
Gross Trading Profit	492,955	(4.3%)	281,504	(12.9%)	588,698	(-3.5%)	453,926	(3.7%)	102,208	(9.1%)	470,241	(10.3%)	157,719	(-4.9%)
Gross Trading Profit Ratio	8.22%	—	5.47%	—	5.88%	—	8.67%	—	4.65%	—	11.27%	—	5.72%	—
Selling, General and Administrative Expenses	353,197	(-0.7%)	184,385	(2.2%)	418,012	(2.4%)	254,345	(-3.8%)	79,484	(4.2%)	333,591	(4.3%)	122,657	(2.9%)
Operating Income	137,325	(18.5%)	96,121	(44.7%)	168,606	(-15.4%)	194,675	(14.6%)	22,723	(30.8%)	136,639	(32.9%)	35,061	(-25.0%)
Financial Balance	7,796	—	4,048	—	60,316	—	36,539	—	-7,669	—	14,116	—	3,989	—
Net Income	158,106	(53.5%)	103,030	(50.1%)	245,690	(-8.3%)	227,261	(24.0%)	10,281	(12.7%)	151,495	(39.1%)	33,164	(22.4%)

Non-Consolidated Financial Results	ITOCHU CORPORATION		MARUBENI CORPORATION		MITSUBISHI CORPORATION		MITSUI & CO.,LTD.		SOJITZ CORPORATION		SUMITOMO CORPORATION		TOYOTA TSUSHO CORPORATION	
	Cash Dividends	16.5 yen	—	10.0 yen	—	32.0 yen	—	27.0 yen	—	1.5 yen	—	24.0 yen	—	16.0 yen

Consolidated Financial Results	CHORI CO.,LTD.		HANWA CO.,LTD.		HITACHI HIGH- TECHNOLOGIES CORPORATION		INABATA & CO.,LTD.		IWATANI CORPORATION		JFE SHOJI HOLDINGS, INC.		KANEMATSU CORPORATION		NAGASE & CO.,LTD.		SUMIKIN BUSSAN CORPORATION	
	Total Assets	61,552	(2.5%)	551,663	(17.1%)	425,359	(1.7%)	239,031	(3.6%)	371,337	(4.6%)	574,551	(3.1%)	387,579	(-0.3%)	376,324	(1.7%)	352,883
Liabilities	34,635	(-3.1%)	437,121	(19.8%)	178,186	(-2.4%)	165,700	(1.7%)	299,148	(3.0%)	456,967	(2.3%)	333,694	(-2.8%)	165,594	(-0.7%)	291,865	(3.6%)
Shareholders' Equity	6,800	(0.0%)	45,651	(0.0%)	7,938	(0.0%)	9,364	(0.0%)	20,096	(0.0%)	20,000	(0.0%)	27,781	(0.0%)	9,699	(0.0%)	12,335	(0.0%)
Total Shareholders' Equity	26,917	(10.7%)	114,643	(7.7%)	247,172	(4.8%)	73,331	(8.2%)	72,189	(12.0%)	117,584	(6.7%)	53,885	(18.2%)	210,729	(3.6%)	61,017	(9.5%)
Trading Transactions	110,901	(4.7%)	762,648	(17.8%)	321,562	(-4.1%)	232,003	(0.2%)	305,599	(7.6%)	1,077,352	(8.1%)	493,380	(8.5%)	308,494	(-6.9%)	397,888	(2.2%)
Gross Trading Profit	10,122	(9.6%)	25,837	(20.1%)	55,309	(-0.8%)	15,830	(-2.8%)	66,947	(6.2%)	34,969	(-3.3%)	40,847	(7.6%)	35,790	(-3.3%)	29,901	(7.7%)
Gross Trading Profit Ratio	9.13%	—	3.39%	—	17.20%	—	6.82%	—	21.91%	—	3.25%	—	8.28%	—	11.60%	—	7.51%	—
Selling, General and Administrative Expenses	6,892	(2.6%)	15,727	(6.5%)	43,032	(2.5%)	12,187	(4.6%)	61,231	(2.7%)	24,800	(0.1%)	29,330	(2.0%)	27,995	(5.7%)	24,044	(1.0%)
Operating Income	3,230	(28.6%)	10,109	(49.8%)	12,277	(-10.8%)	3,642	(-21.3%)	5,716	(67.4%)	10,169	(-10.5%)	11,517	(24.9%)	7,794	(-26.0%)	5,857	(47.6%)
Financial Balance	8	—	0	—	221	—	139	—	-878	—	-117	—	-1,399	—	401	—	-363	—
Net Income	1,960	(-47.9%)	3,822	(-2.8%)	7,891	(-19.3%)	2,698	(-31.7%)	3,715	(348.1%)	5,942	(-20.2%)	6,391	(58.2%)	5,402	(-21.1%)	3,460	(55.8%)

Non-Consolidated Financial Results	CHORI CO.,LTD.		HANWA CO.,LTD.		HITACHI HIGH- TECHNOLOGIES CORPORATION		INABATA & CO.,LTD.		IWATANI CORPORATION		JFE SHOJI HOLDINGS, INC.		KANEMATSU CORPORATION		NAGASE & CO.,LTD.		SUMIKIN BUSSAN CORPORATION	
	Cash Dividends	0.0 yen	—	6.0 yen	—	20.0 yen	—	9.0 yen	—	0.0 yen	—	5.0 yen	—	0.0 yen	—	12.0 yen	—	3.0 yen

